PUMA YEAR-ON-YEAR COMPARISON

| | 2023 | 2022 | Deviation |
|--|---------|---------|-----------|
| Sales | | | |
| Consolidated sales | 8,601.7 | 8,465.1 | 1.6% |
| - Footwear | 4,583.4 | 4,317.9 | 6.1% |
| - Apparel | 2,763.0 | 2,896.3 | -4.6% |
| - Accessories | 1,255.3 | 1,251.0 | 0.3% |
| Result of operations | | | |
| Gross profit | 3,986.6 | 3,902.7 | 2.1% |
| EBIT | 621.6 | 640.6 | -3.0% |
| ЕВТ | 478.3 | 551.7 | -13.3% |
| Net earnings attributable to shareholders of PUMA SE | 304.9 | 353.5 | -13.7% |
| Profitability | | | |
| Gross profit margin | 46.3% | 46.1% | 0.2%pt |
| EBT margin | 5.6% | 6.5% | -1.0%pt |
| Net earnings margin | 3.5% | 4.2% | -0.6%pt |
| Return on capital employed (ROCE) | 25.1% | 28.4% | -3.3%pt |
| Return on equity (ROE) | 11.8% | 13.9% | -2.1%pt |
| Balance sheet | | | |
| Total equity | 2,582.3 | 2,538.8 | 1.7% |
| - Equity ratio | 38.9% | 37.5% | 1.4%pt |
| Working capital | 1,177.3 | 1,086.8 | 8.3% |
| - in % of consolidated sales | 13.7% | 12.8% | 0.8%pt |
| Cash flow and investments | | | |
| Gross cash flow | 964.1 | 918.9 | 4.9% |
| Free cash flow | 369.0 | 177.5 | 107.9% |
| Investments (before acquisitions) | 300.4 | 263.6 | 13.9% |

| _ | | |
|---|---|--|
| _ | • | |
| | | |
| | | |
| | | |





| | 2023 | 2022 | Deviation |
|--|---------|---------|-----------|
| Employees | | | |
| Number of employees (annual average) | 18,023 | 16,669 | 8.1% |
| Sales per employee (k€) | 477.3 | 507.8 | -6.0% |
| PUMA share | | | |
| Share price (in €) | 50.52 | 56.70 | -10.8% |
| Average outstanding shares (in million) | 149.85 | 149.65 | 0.1% |
| Number of shares outstanding as of 31 Dec. (in million shares) | 149.84 | 149.76 | 0.1% |
| Earnings per share (in €) | 2.03 | 2.36 | -14.0% |
| Market capitalization | 7,570 | 8,491 | -10.8% |
| Average trading volume (amount/day) | 423,200 | 519,477 | -18.5% |